



# WILLIAMSBURG LANDING'S 2021 WINTER SPECIAL

It's time to become a part of Williamsburg Landing!

We are celebrating Summer with special, discounted rates on our coveted Landing Building and River Court Apartments.

For more information, contact:

Stephanie Bradley at (757) 253-9670 or John Gordon at (757) 565-6506

## RIVER COURT APARTMENT DISCOUNT RATES

Windjammer Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$275,639	\$341,026	\$473,647
2021 Incentive	-\$64,000	-\$71,000	-\$85,000
<b>Promotional Entrance Fee Total</b>	<b>\$211,639</b>	<b>\$270,026</b>	<b>\$388,647</b>

Ensign Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$278,967	\$345,266	\$479,536
2021 Incentive	-\$64,000	-\$71,000	-\$85,000
<b>Promotional Entrance Fee Total</b>	<b>\$214,967</b>	<b>\$274,266</b>	<b>\$394,536</b>

Second Person Fee		
0% Refund Plan	50% Refund Plan	90% Refund
\$14,338	\$18,178	\$23,937

Limited Offer: Signed reservation letter by 12/31/2021. Applies to new residents only.



# LANDING BUILDING DISCOUNT RATES

Clipper A Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$210,836	\$260,850	\$362,291
2021 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$175,836</b>	<b>\$225,850</b>	<b>\$327,291</b>

Clipper B Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$180,334	\$223,113	\$309,877
2021 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$145,334</b>	<b>\$188,113</b>	<b>\$274,877</b>

Clipper C Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$163,161	\$201,866	\$280,368
2021 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$128,161</b>	<b>\$166,866</b>	<b>\$245,368</b>

Spinnaker A Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$297,401	\$367,951	\$511,043
2021 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$252,401</b>	<b>\$332,951</b>	<b>\$476,043</b>

Spinnaker B Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$264,099	\$326,746	\$453,815
2021 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$229,099</b>	<b>\$291,746</b>	<b>\$418,815</b>

Second Person Fee		
0% Refund Plan	50% Refund Plan	90% Refund
\$14,338	\$18,178	\$23,937