



# WILLIAMSBURG LANDING'S SPECIAL INCENTIVES

It's time to become a part of Williamsburg Landing!  
We are celebrating with special, discounted rates on our coveted  
Landing Building Apartments.

For more information, contact:

Stephanie Bradley at (757) 253-9670 or John Gordon at (757) 565-6506

## 2022 LANDING BUILDING DISCOUNT RATES

Clipper A Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$217,161	\$273,892	\$384,028
2022 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$182,161</b>	<b>\$238,892</b>	<b>\$349,028</b>

Clipper B Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$185,744	\$234,268	\$328,470
2022 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$150,744</b>	<b>\$199,268</b>	<b>\$293,470</b>

Clipper C Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$168,056	\$211,959	\$297,190
2022 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$133,056</b>	<b>\$176,959</b>	<b>\$262,190</b>

Limited Offer: Signed reservation letter by  
12/31/22. Applies to new residents only.



Spinnaker A Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	306,323	386,349	541,706
2022 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$271,323</b>	<b>\$351,349</b>	<b>\$506,706</b>

Spinnaker B Apartments			
	0% Refund Plan	50% Refund Plan	90% Refund
Entrance Fee	\$272,022	\$343,084	\$481,044
2022 Incentive	-\$35,000	-\$35,000	-\$35,000
<b>Promotional Entrance Fee Total</b>	<b>\$237,022</b>	<b>\$308,084</b>	<b>\$446,044</b>

Second Person Fee		
0% Refund Plan	50% Refund Plan	90% Refund
\$17,206	\$21,814	\$28,725